MONEY MATTERS
MONEY - THE BIG PICTURE
MSD

Collection

Engineering

Watershed Operation

Laboratory

Administration

Treatment

Sewer Backups
MONEY - THE BIG PICTURE

Customers

Regulations

MSD
CUSTOMERS

<table>
<thead>
<tr>
<th></th>
<th># of Customers</th>
<th>CCF</th>
<th>$$</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential</td>
<td>189,865</td>
<td>11,955,810</td>
<td>$117.2 million</td>
</tr>
<tr>
<td>Multifamily</td>
<td>21,609</td>
<td>6,842,092</td>
<td>$52.4 million</td>
</tr>
<tr>
<td>Commercial</td>
<td>15,039</td>
<td>7,393,395</td>
<td>$48.9 million</td>
</tr>
<tr>
<td>Industrial</td>
<td>449</td>
<td>5,870,149</td>
<td>$32 million</td>
</tr>
<tr>
<td>Surcharges</td>
<td></td>
<td></td>
<td>$20.0 million</td>
</tr>
<tr>
<td>Septic Tank Disposal</td>
<td></td>
<td></td>
<td>$1.8 million</td>
</tr>
<tr>
<td>Total</td>
<td>226,962</td>
<td>32,061,446</td>
<td>$272.3 million</td>
</tr>
</tbody>
</table>
MONEY - THE BIG PICTURE
REGULATIONS

- Consent Decree – EPA
- Procurement
- Ohio Revised Code
- Financing:
  - Bond Sale
  - Low Interest Loan (OWDA)
  - Grants
  - Cash
2017 OPERATING BUDGET

- Personnel: 52%
- Non-Personnel: 48%
- Debt Payment

$238 Million - $100K = $237.9 Million

2016

2017
2017 OPERATING BUDGET

- Budget Exceptions/ Separate Items for Consideration
  - $4.5 million
- Sewer Condition Assessment
- Hauling Vehicle
- Security Guards
- Surcharge Study
- Billing Services (from Quarterly to Monthly)
- Duke Energy Rider
- Watershed Operation Funding (Modeling, Monitoring, ...)
2017 OPERATING BUDGET (W/ EXCEPTIONS)

$242.4 Million

$238 Million

1.8%

2017

2016
Cost of sewers compared to other utilities

$6,774

10%
QUESTIONS