2020 Spend Report

April 16, 2021

Source of contract award information from the City of Cincinnati Vendor Compliance and Certification System
Contracts monitored by the MSD SBE Office
Spend Regardless of Location includes spend with all MSD vendors, including those who are not located in Hamilton County or the City of Cincinnati

<table>
<thead>
<tr>
<th>Category</th>
<th>City Certified and MSD Registered</th>
<th>Not for Credit</th>
<th>All Spend</th>
<th>Percent for Credit Spend</th>
</tr>
</thead>
<tbody>
<tr>
<td>Construction</td>
<td>$11,050,327.51</td>
<td>$31,271,117.56</td>
<td>$42,321,445.07</td>
<td>26.11%</td>
</tr>
<tr>
<td>Professional Services</td>
<td>$6,440,899.21</td>
<td>$38,067,977.54</td>
<td>$44,508,876.75</td>
<td>14.47%</td>
</tr>
<tr>
<td>Supplies/Services</td>
<td>$3,854,118.92</td>
<td>$30,792,911.01</td>
<td>$34,647,029.93</td>
<td>11.12%</td>
</tr>
<tr>
<td>Grand Total</td>
<td>$21,345,345.64</td>
<td>$100,132,006.11</td>
<td>$121,477,351.75</td>
<td>17.57%</td>
</tr>
</tbody>
</table>
2020 MSD SBE Spend Report

• Tracks spend with SBE and non-SBE firms, less exclusions
  o Expenditures may be excluded based on factors including the type of expenditure or the vendor
  o 2020 exclusions totaled just over $90 million

• Also does not include construction spend on projects nominated for the Water Pollution Control Loan Fund (WPCLF):
  o Projects adhere to the WPCLF Disadvantaged Business Enterprise (DBE) Program
  o Current WPCLF contract values exceed $160 million
2020 SBE Spend Detail

• MSD made payment through direct contracts or subcontracts to 67 SBE firms

• Spend values per SBE firm:
  o Average spend per SBE $318,587
  o Minimum spend per SBE $29
  o Maximum spend per SBE $6,880,024
2020 MSD Annual Spend Per SBE

<table>
<thead>
<tr>
<th>Spend Level</th>
<th>Number of Vendors</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1-$10,000</td>
<td>21</td>
</tr>
<tr>
<td>$10,001 - $50,000</td>
<td>20</td>
</tr>
<tr>
<td>$50,001 - $100,000</td>
<td>3</td>
</tr>
<tr>
<td>$100,001 - $250,000</td>
<td>4</td>
</tr>
<tr>
<td>$250,001 - $500,000</td>
<td>9</td>
</tr>
<tr>
<td>$500,001 - $1,000,000</td>
<td>6</td>
</tr>
<tr>
<td>$1,000,001 and up</td>
<td>4</td>
</tr>
</tbody>
</table>
2020 MSDGC Spend (Dollars)

- Construction: $40,000,000.00
- Professional Services: $40,000,000.00
- Supplies / Services: $60,000,000.00
- Total: $140,000,000.00

Non-SBE Spend

SBE Spend
2020 SBE Spend (Dollars)

- Construction: $11,050,328
- Professional Services: $6,440,899
- Supplies / Services: $3,854,119

Total: $21,345,346
2020 SBE Spend (Percentage)

- **Construction**: 26.11%
- **Professional Services**: 14.47%
- **Supplies* / Services**: 11.12%
- **Total**: 17.57%

*Only includes direct spend with SBE suppliers. Does not include subcontractor spend with SBE suppliers.
Construction spend has been impacted by factors including the wrap-up of Phase 1 of the Consent Decree and the WPCLF DBE Program.
Annual SBE Spend 2016-2020 (Percentage)