

# WELCOME

Part II

- Capability Statements



# Metropolitan Sewer District of Greater Cincinnati

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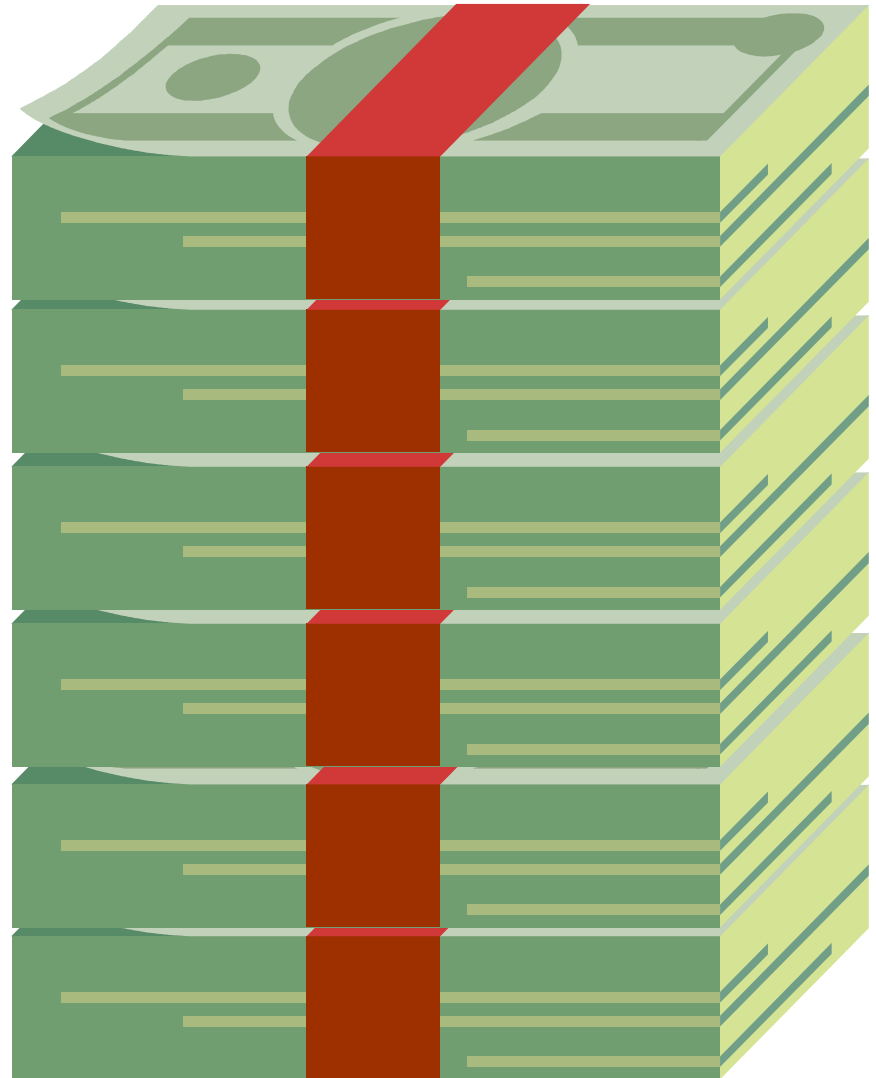
# \$3.2 Billion Over Next 20 years

- The Metropolitan Sewer District of Greater Cincinnati (MSDGC) serves the wastewater removal and treatment needs of over 800,000 residents in Hamilton County, Ohio.
- The requirements of the Clean Water Act apply to reduce and, in many cases, eliminate releases of untreated wastewater into the environment through combined sewer overflows (CSOs) and sanitary sewer overflows (SSOs).
- MSDGC branded the capital projects related to its Long-Term CSO and SSO Control Program, branded **“Project Groundwork”**.

# Project Groundwork's Potential Impact

Economy Grows  
by more than  
\$900M

MSDGC spends  
\$150M/yr on  
infrastructure



# Formally Approved August 2010

- Aspirational Goals in three service categories:

**Construction Services 30%**

**Professional Services 10%**

**Supplies/Services 15%**

# How We Promote SBE Inclusion

- Featured Business of the Week
- Monthly Matchmaker Sessions
- Construction Contractor Development Workshops
- Focus Group Participation
- Inclusion Goals
- Speed Dating
- Diversity Workshop for Prime Contractors
- MSA Partnering



*“Providing a forum for small businesses to connect not only with MSD contacts, but also to meet and discuss possible matches with prime contractors and explore potential partnerships with other small businesses was an absolutely amazing experience.”*

# How To Learn About Business Opportunities with MSDGC

- Check [www.MSDGC.org](http://www.MSDGC.org) for opportunities
- On Tuesday, check the City Bulletin
- Submit Proposals

# Construction Services Types of Work

- **Sewer:**

Excavation	Hauling	Paving	Landscape Restoration
Traffic Control	Manholes	General Laborers	Heavy Equipment Operators

- **Facility:**

Demolition	Roofing	Electricians
HVAC	Masonry Construction	General Laborers
Plumbing	Heavy Equipment Operators	Instrumentation and Control
Concrete	Electrical Supplies	Masonry Materials

# Construction Services

2011 Small Projects Awarded (Sample)	Legislated Amount / Low Bid
846 Kreis Lane Demolition	\$10,480
Ergon Site Construction	\$14,300
Three Rivers Parkway Sewer Lateral	\$24,000
Lynnehaven Drive Sewer Replacement	\$118,400
CSO 470 Eastern Avenue Sewer Separation	\$132,300
Houston Road Local Sewer	\$132,200
WWT Roofing & Paving Rehab Replacement	\$175,000
Towers East Pump Station Elimination	\$188,894

# Construction Services

## MSDGC UPCOMING CONSTRUCTION PROJECTS TO BE BID

PROJECT NAME	CONST. ESTIMATE	CONST. QRT.	CONST. YEAR
MUDDY CREEK WWTP PRIMARY SKIMMING/SLUDGE REMOVAL SYSTEM REPLACEMENT	\$2,870,000	1	2012
MUDDY CREEK WWTP ELECTRICAL UPGRADES	\$6,820,000	1	2012
CSO 410 STREAM SEPARATION	\$450,000	1	2012
DEERFIELD ROAD LOCAL SEWER (HN 11551-11662)	\$265,000	1	2012
SCADA SYSTEM UPGRADES & INSTALLATIONS	\$8,228,300	1	2012
BAUERWOODS DR. & GREENBUSH AVE. LOCAL SEWER	\$1,616,400	1	2012
FAIRFAX AVE. SEWER REPLACEMENT	\$150,000	1	2012
BEVERLY HILL DRIVE SEWER REPLACEMENT	\$193,000	1	2012
LITTLE MIAMI WWTP 4 MILE P.S. IMPROVEMENTS	\$2,174,000	1	2012
STOVER AVENUE SEWER REPLACEMENT	\$199,000	1	2012
CSO 12 SEWER SEPARATION PHASE A1 (BATES AVENUE)	\$2,276,000	1	2012
WERK RD LOCAL SEWER (HN 5544-5686)	\$498,000	2	2012
SOUTH ROAD LOCAL SEWER (HN 2431-2549)	\$340,000	2	2012
BUSINESS SYSTEMS MSD IT EQUIPMENT ROOM UPGRADE	\$555,000	2	2012
ARDMORE AVE. SEWER REPLACEMENT	\$1,190,000	2	2012
EASTERN AND DELTA SEWER SEPARATION PH 3	\$5,024,000	2	2012
DIW OFFICE & LABORATORY IMPROVEMENTS PHASE 1	\$727,500	2	2012
<b>TOTAL</b>			<b>\$33,576,200</b>

# Construction Services

- Frequently visit website for Project Bid / Award Information
  - Go to [www.msdbg.org](http://www.msdbg.org)
  - Click on Construction Contracts
  - Click on Upcoming Projects or
  - Click on Projects on Sale
  - Select Project of Interest
  - Read Legal Notice
  - Review the Plan Holders List and Contact Firms Who May Bid the Job
  - Review Bid Results (click on Bid Results)
- Attend Pre-Bid Meetings
- Provide Timely Response to Prime Contractors request for Subcontractor Bid
- **BID JOBS as Prime Contractor**

# Professional Services

- Master Service Agreement categories include the following (not all categories listed):
  - Collection System Design
  - Departmental Support
  - Facility Design
  - Green Infrastructure
  - Health and Safety
  - Information Technology Support
  - Reliability Services
  - Staff Supplementation
  - SWMM Modeling Support
  - Value Engineering

# Upcoming Professional Services Assignments

- Sewer design services
- High rate treatment design projects
- Basin-wide design projects
- Facility improvement projects
- Departmental Support Opportunities
- Staff Supplementation Opportunities

# Supplies and Services

- MSDGC has over 1000 opportunities per year, less than \$50,000 each
- Typical purchases include:

Office Supplies	Promotional Items	Computer Supplies	Electrical & Lighting
Window Washing	Safety Equipment	Plumbing Parts	Laboratory Supplies
Uniforms	Pumps	Chemicals	Security
Landscaping	Shop Tools	Janitorial	Exterminating
Road Repair Materials	Vending Machines	Elevator Repair	Equipment Repairs

# How To Become a City of Cincinnati Vendor, Become a SBE and Do Business with MSDGC

## Step 1

- Register at: [www.cincinnati-oh.gov/VSS](http://www.cincinnati-oh.gov/VSS) Select Vendor Self Service (VSS), complete registration and submit

## Step 2

- City of Cincinnati SBE Certification: Contact the Office of Contract Compliance at 513-352-3144

## Step 3

- Register with MSDGC: Contact Heide Cooper 513-244-1320 or [heide.cooper@cincinnati-oh.gov](mailto:heide.cooper@cincinnati-oh.gov)

or

Go to [www.msdbg.org](http://www.msdbg.org)

Click Small Business Enterprise (SBE) Program.

Download and submit the MSDGC Business Registration Form

# Recognized Public Entities

1. **City of Cincinnati Small Business Enterprise Program**  
Website: <http://www.cincinnati-oh.gov/>
2. **City of Dayton Procurement Enhancement Program (PEP)  
Human Relations Council (DBE Certification not accepted)**  
Website: <http://www.cityofdayton.org/departments/>
3. **U.S. Small Business Administration (SBA) 614-469-6860 Ext. 267  
Section 8(a) Business Development Program**  
Website: [www.sba.gov/oh/columbus](http://www.sba.gov/oh/columbus)  
**Disadvantages Business Enterprise (DBE) Certification**
4. **State of Ohio, Department of Administrative Services (DAS)  
614-466-8380 Equal Opportunity Division**  
Website: <http://www.das.ohio.gov/>  
**Encouraging Diversity, Growth & Equity (EDGE) Certification**

# Company Information



Submit Company Capability Statement to be Uploaded to [www.msdbg.org](http://www.msdbg.org)



Keep Company Contact Information Updated

# Relationship Building

- Research: Know the Company and Pending Jobs
- Make sure the “Face of Your Company” leaves a Good Impression
- Form Alliances with other SBEs to Bid Job as a Prime or as a Sub Contracting Joint Venture
- Take Copies of Your Company’s Capability Statement
- Participate in Networking Opportunities
- Always Enhance Your Skills through Educational Offerings
- Market! Market! Market!

# MSDGC Office of Workforce & Business Development—Small Business Enterprise (SBE) Program

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**Thank You**

**Councilmember Laure Quinlivan**

# Outreach

